

The PARTEQ Process

1

RESEARCH



More than ever, the innovations that transform our world arise from work being done at universities, hospitals, colleges and research institutions. Your research is the first step. Our job is to help you maximize the impact of that research.

2

TALK TO US



Whether you're starting your research program, have made a discovery, or are somewhere in between, contact us – the earlier, the better. Our confidential Invention Disclosure Form helps you articulate your findings, and helps us start thinking about a commercialization strategy.

3

EVALUATE



Every discovery is unique, with its own fit in its discipline and in the current market. We assess your innovation and its market opportunity and within 90 days we get back to you with our recommendation on whether, and how, to proceed with commercial development.

4

SIGN CONTRACT WITH PARTEQ



To ensure a good working relationship, we sign a contract with you that, among other things, confirms how future returns will be shared.

COMMERCIALIZATION



Your discovery will generally follow one of three commercialization paths. Each of these ensures that your research is unencumbered, your intellectual property is protected, and potential returns are equitably shared. Throughout this process, our team of registered patent agents works closely with you to protect your invention, and may continue to provide strategic patent management throughout the life of your patent(s).

LICENSE TO INDUSTRY

Licensing enables us to put your innovation into the hands of one or more interested companies that need it. We find licensees, negotiate terms that reflect the value of the innovation to the company, and monitor the relationship on your behalf.

SPINOFF

Sometimes a discovery requires starting a company to maximize its potential. To do this we prepare a business plan, find investors, and license the technology into the startup. We manage the company in its infancy and help recruit the right team to guide your invention towards the market. Your level of involvement is up to you.

COLLABORATIVE DEVELOPMENT:

An existing company may find that your invention complements its product line. With the help of your research contracts office, we broker a collaborative relationship between you and the company. If the collaboration is successful, a license to the company may result. We monitor this relationship on your behalf.

IMPACT

6



Our primary goal is to see your innovation benefit society. Today, many of our inventors' discoveries continue to generate benefits worldwide – from better health and improved public safety and public infrastructure to a cleaner environment, a stronger economy, and a more highly skilled workforce.



PARTEQ
innovations

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